

# PBI-GORDON END-USER EARLY ORDER PROGRAM 2021

**EFFECTIVE DATES: OCTOBER 1, 2021 THROUGH DECEMBER 17, 2021**

## BONUS REBATE

REBATE LEVEL	MINIMUM REBATE	REBATE BONUS*
LEVEL I	\$500 - \$999	15%
LEVEL II	\$1,000+	25%

\*Rebate bonus is calculated from the rebate amount. Example: If your rebate is \$750, your rebate bonus will be \$112.50 (\$750 x 15%). Added together, your total rebate will be \$862.50.

### 2021 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- To qualify, the participating end-user must earn a rebate minimum of \$100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2021 and December 17, 2021.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification. If variances occur, payment reconciliation may be necessary.

### REDEMPTION: TO BE ELIGIBLE TO RECEIVE YOUR REBATE, COMPLETE THE FOLLOWING:

- 1) Complete the online form at [EOP.PBIGordonTurf.com](http://EOP.PBIGordonTurf.com). MAIL-IN ENTRIES WILL NOT QUALIFY.
- 2) You will be automatically enrolled if you've registered online in previous PBI-Gordon EOP program years.
- 3) All claims must be submitted no later than January 31, 2022.
- 4) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
- 5) Rebates will be paid by July 31, 2022.
- 6) You may select payment method at time of registration. Distributor credits will be issued as default.

### PRICING AND TERMS:

- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.



# 2021 END-USER EARLY ORDER PROGRAM

## CALCULATE YOUR REBATE

PRODUCTS	UNIT SIZE	MINIMUM NUMBER OF UNITS*	PERIOD 1: OCT. 1-31 REBATE	# OF UNITS	PERIOD 2: NOV. 1-DEC. 17 REBATE	# OF UNITS	TOTAL REBATE
<b>FUNGICIDES</b>							
Kabuto® Fungicide SC	1 gal.	4 units	\$57.70/unit x	+	\$23.10/unit x	=	
Pedigree Fungicide SC	2.5 gal.	2 units	\$75.00/unit x	+	\$30.00/unit x	=	
Segway® Fungicide SC	39.2 fl. oz.	4 units	\$83.00/unit x	+	\$37.35/unit x	=	
Tekken® Broad Spectrum Fungicide	2.5 gal.	2 units	\$37.50/unit x	+	\$15.00/unit x	=	
Union™ Fungicide SC	2.5 gal.	2 units	\$133.50/unit x	+	\$60.10/unit x	=	
<b>INSECTICIDES</b>							
Zylam® Liquid Systemic Insecticide	1 gal.	2 units	\$36.80/unit x	+	\$13.80/unit x	=	
	1 qt.	4 units	\$10.00/unit x		\$4.00/unit x		
<b>GROWTH REGULATOR/HERBICIDES</b>							
Atrimmec® Plant Growth Regulator	1 gal.	2 units	\$39.20/unit x	+	\$14.70/unit x	=	
Avenue™ South Broadleaf Herbicide for Turfgrass	30 gal.	1 unit	\$189.00/unit x	+	\$96.00/unit x	=	
	2.5 gal.	2 units	\$12.25/unit x		\$6.25/unit x		
	1 gal.	4 units	\$3.40/unit x		\$1.70/unit x		
Bensumec™ 4 LF Pre-Emergent Grass & Weed Herbicide	2.5 gal.	2 units	\$29.00/unit x	+	\$14.50/unit x	=	
Katana® Turf Herbicide	5 oz.	4 units	\$15.60/unit x	+	\$7.80/unit x	=	
Q4® Plus Turf Herbicide for Grassy & Broadleaf Weeds	30 gal.	1 unit	\$282.00/unit x	+	\$141.00/unit x	=	
	2.5 gal.	2 units	\$18.00/unit x		\$9.00/unit x		
SpeedZone® EW <sup>^</sup> Broadleaf Herbicide for Turf	275 gal. tote	1 unit	\$1,127.50/unit x	+	\$577.50/unit x	=	
	30 gal.	1 unit	\$114.00/unit x		\$57.00/unit x		
	2.5 gal.	2 units	\$8.75/unit x		\$4.50/unit x		
SpeedZone® Southern EW Broadleaf Herbicide for Turf	30 gal.	1 unit	\$105.00/unit x	+	\$54.00/unit x	=	
	2.5 gal.	2 units	\$7.25/unit x		\$3.75/unit x		
	1 gal.	4 units	\$3.40/unit x		\$1.70/unit x		
Surge® Broadleaf Herbicide for Turf	30 gal.	1 unit	\$174.00/unit x	+	\$87.00/unit x	=	
	2.5 gal.	2 units	\$10.00/unit x		\$5.00/unit x		
TZone™ SE Broadleaf Herbicide for Tough Weeds	30 gal.	1 unit	\$204.00/unit x	+	\$102.00/unit x	=	
	2.5 gal.	2 units	\$11.25/unit x		\$5.75/unit x		
Vexis® <sup>^</sup> Herbicide Granular	2lb. shaker can	6 units	\$1.10/unit x	+	\$0.60/unit x	=	
	15 lb. bag	# of bags					
		12-24 bags	\$5.60/unit x		\$3.30/unit x		
		25-56 bags	\$7.90/unit x		\$4.45/unit x		
		57-111 bags	\$10.20/unit x		\$5.60/unit x		
	112+ bags	\$12.50/unit x	\$6.75/unit x				

\*Orders below each unit minimum will not qualify for the rebate for that specific package size only. <sup>^</sup>Pending CA state registration.

**TOTAL =**

**TOTAL REBATE**

## CALCULATE YOUR BONUS

REBATE TOTALS	REBATE LEVEL		TOTAL REBATE	x	REBATE BONUS		BONUS
	LEVEL I	\$500 - \$999			15%	\$	
	LEVEL II	\$1,000+			25%	\$	
					<b>GRAND TOTAL</b>	\$	

Finalize your submission online at [EOP.PBIGordonTurf.com](http://EOP.PBIGordonTurf.com)



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